



DATE 12 FEBRUARY 2009

Dear Mr. Stieg,

Per our discussion, below is additional information concerning Pictometry's visual information system and why it is unique.

Pictometry International is the only vendor providing geo-registered oblique digitally collected imagery in the United States. The Pictometry International Oblique Aerial Digital Imagery database and software products are proprietary products in accordance with and therefore protected by **United States Patent No. 5,247,356** and the copyright and trademark laws of the United States. The method of data capture is also unique to Pictometry International.

Pictometry International developed a unique patented system, which is not available from any other aerial imagery company in the United States or Canada. Several clients did research of all aerial imagery products currently produced in the United States and Canada through a combination of professional magazines, web search, and phone inquiries. No other patented technologies were found to produce geo-registered oblique imagery. There are alternative methods (based on collecting ortho aerial imagery), which try to produce "quasi-oblique" pictures but results are generally considered to be substandard.

We hope this better defines the unique aspects of our services. On the next page you will find our justification paragraph and a list of some counties that used this sole source justification. If you have any additional questions please contact me.

Sincerely,

Michael J. Neary
Sr. VP Administration

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PICTOMETRY INTERNATIONAL CORP. SOLE SOURCE JUSTIFICATIONS

Pictometry International Corp. is the sole source and distributor for the Information System (Electronic Field Study) and Client Image Warehouse to be licensed to SHELBY COUNTY TENNESSEE .

The Pictometric images and software are proprietary products produced in accordance with and therefore protected by United States Patent No. 5,247,356 and the copyright and trademark laws of the United States. The method of data capture is also unique to Pictometry International.

A sample of Pictometry Sole Source Counties

County	State
Monroe.....	NY
Cayuga.....	NY
Niagara.....	NY
Ontario.....	NY
Tioga.....	NY
Seneca.....	NY
Genesee.....	NY
Allegany.....	NY
Erie.....	NY
Lee.....	FL
Orange.....	CA
Arlington.....	VA
San Francisco...	CA
San Bernardino..	CA
Stafford.....	VA
Merrimack.....	MA

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